



MATERIALS HANDLING ENGINEERS ASSOCIATION

Peershaws, Berewyk Hall Court, White Colne, Essex CO6 2QB

Website <http://www.mhea.co.uk> E-mail jc@mhea.co.uk

Minutes of the Executive Committee Meeting held on Wednesday 1st March 2017 at Rulmeca Uk Ltd, Brunel Road, Earlstrees Industrial Estate, Corby, Northants, NN17 4JW.

Present:

John Connolly (Vice-President)
Roy Ball
Rob Leighton
James Bullock
Linda White
Simon Nadin

Kingfisher Industrial
Rulmeca Limited
DMN UK Ltd
ProSpare Ltd
Fairport Engineering Ltd
Siemens

In Attendance:

Julie Claus
Teresa Dyson

Administrator, MHEA
MHEA

1. Apologies for absence:

Michael Kaye (President)
Mike Redmond
Peter Webster
Jeff Buxton
Michael Metson

Flexible Steel Lacing Ltd- joined by phone
Rotary Power Ltd
MHEA
Don Valley Engineering Ltd
Joy Global Eurasia

The Vice President welcomed members to the meeting.

2. To approve the minutes of the meeting held at Kingfisher Industrial, Cradley Business Park, Overend Road, Cradley Heath, West Midlands on Tuesday 24th January at 10am

The minutes of the previous meeting were accepted and approved with the amends noted:

Proposed: Roy Ball

Seconded: Rob Leighton



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3. Secretary's Report

3.1. Finance

Current bank balance was £ 75,553.37

Debtors £ 19,582.04

Creditors Nil

Any questions raised regarding accounts can be answered by email.

John Connolly commented that it would be useful to provide the monthly I and E at each meeting.

3.2. Membership Report

39 Corporate members - Nerak Wiese have paid their 6 months fees so are entitled to stay on the website etc until 30.6.17. 5S Makina- we have sent solicitor's letter to Turkey as requested to see if it may convince them to pay. No response so far. We have not received a response from Brevini since asking them to pay their outstanding invoice or renew their membership. They are based in Warrington and Linda White has offered to pop along and speak to them.

1 User-EON- Julie Claus has informed the Executive committee that she has not heard anymore from Dave Tobin concerning this matter but we are trying again with the actual accounts department.

2- Individual members Tech-A Ltd and Simon Carves Engineering.

Total membership **42**

3.3. Membership Update

The Executive committee have suggested the following companies to be approached for membership :-

Blue Machinery Northern Ireland

Mining Machinery Developments Derby

(Simon Nadin to provide contact)

Schade Lagertechnik Bristol - David Hicken

(Simon Nadin to action)

CDE Northern Ireland - Peter Craven -he has spoken at BULKEX in the past- possible site visit

With regards to the site visit to Northern Ireland along with the presentation to potential members we have been unable to contact Phil Trimble and Ciara to progress this forward.



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Roy Ball had a recent meeting with Phil Trimble and he has explained to Roy that he is so busy he does not have the time to give to the MHEA and he will be resigning from the Executive committee. It was agreed that Julie Claus write to Phil and thank him for his time and efforts and confirm that he is happy to resign.

Michael Metson is chasing Terex for a site visit as he used to work there but his contact is currently in the process of changing jobs but he will keep trying.

As our membership numbers are gradually declining it was agreed for Julie Claus to suggest some promotional ideas for membership at the next meeting.

JC to action

4. BULKEX2017

4.1 Finalise Venue Choice and Prices

John Connolly did an overview on the hotels himself, James and Roy had visited and there was an overall decision made on Eastwood Hall Nottingham, a luxury spa hotel. The dates booked are 18th and 19th November- set up on the 17th after 5pm. Tabletop only. We need to sign a contract for 120 rooms and these are supplied on a 24 hour day rate of £115.00 plus vat and CJAM have managed to get the room hire waived for £4,300.00 a day. Christine Joyce has supplied 2 proposals as she has stressed it is extremely hard to do a proposal with so many different variations and she also feels the conference is being undervalued at our fee of £25.00a fee a day. The proposals were discussed and it was decided that the fee to attend would be £60.00 for one day and £100.00 for 2 days. This would include both lunch and unlimited refreshments.

Stand prices were agreed at £495.00 for both MHEA members and SHAPA members and £595.00 for non members - this includes 2 delegates' entry to the conference, lunch and refreshments for both days.

Linda White mentioned it may be worth looking into accrediting the conference by ImechE/ Institute of Quarrying to help sell footfall. This would also help with marketing the conference. **JC to action**

4.2. Speakers

There was a general discussion and various possibilities suggested regarding strap lines to market our Technical Conference/Awards Dinner/Exhibition. James Bullock mentioned included Materials Handling in the title but as it can mean other things such as fork lift and racking systems it was decided to use the word Bulk. CJAM would start the process of marketing the event and producing the creative's for the next meeting.



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Jeff had written a white paper which had been circulated to the Executive. Jeff is not available today but had commented on a speaker from CBI or Clifford Chance someone from either. John Connolly also suggested UKTI regarding the mining Industry as they are promoting British Business overseas (5 of the 6 top mining companies are based in London) Also the EEF Engineers Employment Federation again to discuss Brexit or challenges they face.

It was agreed to make a start with contacting the following speakers, some of the Executive committee may be able to provide contact names and further speakers at a later date.

Thames Tideway -Joy Global had worked on a project with Thames Tideway and so it was suggested Julie Claus speak to Michael Metson to try and obtain a contact name.

HS2 also had been very well received in the past and it was decided to contact them and ask for a further update.

Peel Port, Bristol Port or Port of Tyne would also tie in and they could speak about the challenges they are facing and how they intend to deal with the demand and flexibility they face.

British Steel Scunthorpe-Stuart Woodliffe has been approached before but was too busy last year and also Tata Steel based at Port Talbot (Director Level) -suggested topic was Environmental legislation or conversion of fuels.

It was also discussed about members doing a case study or paper such as Fairport Engineering, Siemens, (Big Data-capturing information) Don Valley and it was suggested that Saxlund could do one about alternative fuels as they had worked on a joint project with Hope Cement. Also a case study involving conveyors such as Rulmeca.

Joy Global may want to do one with the Engineering manager from Cross rail.

Linda suggested the Institute of Quarrying may want to speak.

John suggested Sirius Minerals who have spoken before although we were informed last year that they had nothing new to report. **JC to contact**

All papers need to be vetted for content and the Executive committee are happy to do this.

Sponsorship

Teresa Dyson suggested various options for sponsorship. It was decided that the following could be sponsored :-

1. Lanyards-given back to sponsor if any left over.



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2. Awards – company name added to each category
3. Dinner-Overall package
4. Bags and Programme

She will obtain quotes by end of March and then we can finalise package costs at the next meeting..

5. MHEA Site visits

Glensanda site visit is virtually booked but I have received a late cancellation from Rap Conveyors for 2 people so I now have 2 spaces available. Rob Leighton asked if he could invite a colleague and James Bullock would also ask and both would let Julie know who will finalise hotel accommodation and pay 20% deposit shortly..

Jeff Buxton has tried to contact Ashley Bryant at Breedon Aggregates Hope Cement regarding a possible site visit but so far has not been able to. He has also tried to speak to Trevor Harrison but again with no luck.

After discussions it was decided that we will not have time to fit in another site visit now before the Glensanda trip in May. It was suggested that the next visit could be early to mid September. Please see table below for suggested contacts. Also Simon Nadin offered Siemens' premises in Congleton and Rob Leighton offered DMN's office in Holland as possible future visits.

<u>Site visits for 2017/2018</u>	<u>Members name</u>
Tate & Lyle, Silvertown	Linda White
Tunstead Quarry	Linda White
Cemex, Tilbury-Docks	Linda White
Lynmouth Power station for 2018	Linda White?
British Sugar	Rob Leighton
Blackburn Meadows Power Station , Sheffield	Rob Leighton
Wolf Minerals	John Connolly
Torr Quarry/Aggregate Ind. (for 2018)	John Connolly
CRH Tarmac, Buxton-Cement Plant	John Connolly
MRF/EFW for 2018	John Connolly
Grain Power Station	John Connolly



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6. Date and Location of next meeting

The next meeting is to be held on Tuesday 4th April at the offices of DMN UK Ltd, Calne, Wiltshire at 9.00am.

7. Any Other Business

Glensanda have sent us a letter regarding our site visit in May asking if we would like to make a donation to RNLI as this is their local charity. It was agreed to make a donation of £250.00 as we have 25 members participating in this trip. **JC to action**

Peter Webster has forwarded on an email from the British Embassy Santiago concerning UK Trade opportunities – it was agreed to upload this information to the website.

John Connolly announced that he has asked Roy Ball to be Vice President and Roy has accepted. This will come into effect at the AGM in October at BULKEX.